



IAW INTERNATIONAL TRADE FAIR FOR RETAIL PROMOTIONS AND IMPORTS

FACTS & FIGURES

Date

8-10 September 2026
Twice a year (in March and September)

Assembly / Dismantling

Assembly as from 05.09.2026, 7 a.m.
Dismantling from 10.09.2026 at 3:00 p.m.
until 11.09.2026 at 8:00 p.m.

Opening hours

For exhibitors: 7 a.m.–7 p.m.
for visitors: 9 a.m.–6 p.m., on 10.09.26 until 3 p.m.

Venue

Exhibition Grounds Cologne, Halls 6 and 9

Exhibitors / Exhibition area

Approx. 300 Exhibitors, 30,000 sqm

Exhibition program

Promotion and Bargain products for the retail sectors:
Food and Drinks, Toiletries and Cosmetics, Textiles and Clothing,
Sport and Leisure articles, Electronic goods and Computer,
Household goods and Office supplies, Pet supplies, DIY and
Hardware, Gift and Novelty items, Seasonal and Trend articles,
Small items of furniture and Accessories, Plants and Flowers,
Toys and Games, Private Label, Retail-Services / E-Commerce

Visitor target groups

Buyers from Consumer markets, Discounters, Supermarket
chains, Buyer organisations, Furniture and DIY stores,
Gardening markets, Onlineshops, Mail order companies,
Independent retailers

Deadline für registration

10 August 2026

Early booking discount

10% of basic stand rental until 9 July 2026

Stand rental / sqm + VAT

Row stand 109.50 €, Corner stand 119.50 €
End stand 129.50 €, Island stand 139.50 €
Advertising contribution 13.50 € / sqm,
Advance payment for technical services 12.50 € / sqm
(will be credited against consumption after the fair)

Special offer for new exhibitors

Stand space 14–30 sqm
includes stand building and promotion program.
Row stand 159 € / sqm, Corner stand 169 € / sqm
As from 10 July 2026: Row stand 169 € / sqm,
Corner stand 179 € / sqm (plus surcharges as above)

Project team / contact person

For exhibitors: Kerstin Manke (Project Director),
Bettina Fröhlich, Petra Schulz
Tel. +49 (0) 57 21 / 99 308 98
team@iaw-messe.net

For visitors: Kristin Kriebstakies
Tel. +49 (0) 4 41 / 9 20 70 - 777
kriebstakies@iaw-messe.de

For advertising and design: Kira Riege
Tel. +49 (0) 4 41 / 9 20 70 - 576
riege@iaw-messe.de



Organiser

Nordwestdeutsche Messegesellschaft Bremen-Hannover mbH
Heidplackenweg 9, 26209 Hatten, Germany
www.iaw-messe.de/en

Scan here for the ticket store

<https://ticketshop.iaw-messe.de>